

# HAWKEYE HIGHLIGHTS



Winter 2007

## Presidents Message

*Dear AAHAM Member:*

I can't believe it is fall already! Where did the summer go? I hope everyone enjoyed the Fall Meeting in Des Moines. Your board has worked hard to bring you the education you have asked for. We will have a planning meeting in January so if there is something you would like or a speaker you think is good please let us know.

We will be trying a new format for next year by having day and a half meetings in the Spring and the Fall. The dates for the Spring Meeting will be May 22 and 23<sup>rd</sup>. The Fall Meeting will be September 10<sup>th</sup> and 11<sup>th</sup>. I hope that this format will allow more people to attend the meetings.

I spent three days in Washington DC in October talking to Senators and Representatives about the Senate Minority Report on Healthcare. This report was written by Dean Zerbe from Senator Grassley's Office. The report address' charity care and recommends that hospitals fall under the "FDCA". I believe the meeting with Dean Zerbe helped him better understand some of the pitfalls of having hospitals fall under this act. There will be a lot more communication over the next few months on this topic and I will keep you informed of the outcome.

As the year comes to an end I want to thank all of you for the opportunity to serve as the President of this Association. It has been an honor and a thrill. I hope you all have a Very Happy Holiday and a Great New Year!



Respectfully,

*Luke Gruber*

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Readers are encouraged to express their opinions of the written articles.  
Articles and letters to the editor are subject to editing and condensing.

### HAWKEYE CHAPTER ADMINISTRATION OFFICERS & BOARD MEMBERS

Luke Gruber	<i>President / Government Relations Chair</i>
Pam Brindley	<i>Vice President</i>
Kristina Gursky	<i>Secretary &amp; Registration</i>
Connie Dudding	<i>Treasurer</i>
Heather Hulscher	<i>Chairperson of the Board</i>
Elizabeth Baptist	<i>Planning Committee / CPAT- CCAP Regional Training</i>
Laurie Gaffney	<i>Board Member / Hawkeye Website / Hospitality Committee</i>
Craig Lee	<i>Board Member / Corporate Sponsorship Committee Chair</i>
Tara Spidle	<i>Board Member / Hospitality Committee</i>
Dawn Bauerly	<i>Board Member</i>
Jolene Hansen	<i>Board Member / Publication Committee Chair</i>
Mike Dobbs	<i>Legislative Chair</i>

# AAHAM Board Meeting Minutes

September 19, 2007

## Present

Luke Gruber, Steph Hultman, Jolene Hansen, Laurie Gaffney, Connie Dudding Pam Brindley, Heather Hulscher, Tara Spidle, Craig Lee, and Kristina Gursky

## President Update

Each year the chapter receives one free ANI Registration. As this year was too late to offer to our members, Luke extended the registration to Mike Dobbs, who will be attending. During the Spring 2008 meetings we need to plan on what to do with this free registration

The website looks great! Consider allowing individuals to submit AAHAM registrations through the website, but they will still need to mail checks. Also, we would like to track hits on the website; this will be reviewed further. Discussions were held regarding a link on our website to allow access for signing on to the PFS list serve; this will be reviewed further. Photos will be updated. Certification study dates will be added. It was determined that sponsor ads may be added to the website. Laurie will coordinate this.

Luke is watching sponsors between various neighboring state chapters, and reviewing types, numbers, and sponsorship prices. Midland's Choice and Preferred Medical Deposits are new sponsors for our chapter.

New IRS requirements mandate we send notification to the IRS that we have less than \$25,000 in revenues. Heather will review this and the process. The notification must be done by 5/15/08. Luke will review this at the national board meeting as well.

## Treasurer's Report

\$12,424.31 in the bank currently. 2 CD's—one rolled in August, one is due in September. Connie

will review for better rates for next year and do some comparison shopping. We lost \$800 at the Spring 2007 Conference. There is discussion of raising registration fees to help cover costs. Nebraska is raising their fees.

Next spring the meeting will be 1 ½ days, Thursday and Friday, May 22-23. Tentative agenda as follows:

Thursday: Tom Gavinski in the morning, possible IHA update at 11:00, lunch from 12-12:45, 12:45-2:45 bad debt/charity panel discussion, 3-5 Resolution,

Friday: Payer updates.

Board Meeting: The board will meet Wednesday night before the conference at 5:30.

The fall meeting possible agenda may include Dr. Alan Zimmerman, roundtables. Discussion was held regarding VisionShare, but there is concern that this may be too heavily focused on a vendor product, and it may open too many other doors.

## Certification Update

Liz is not present for this. At the last technical certification there were 51 tests taken. National is looking at CEU's for the technical exam, rather than require individuals to retest every 3 years. There will be further discussion at next week's meeting. We would like to announce newly passed technical members in our newsletter.

Additional newsletter updates: Ensure we are getting new members as part of the update. Also, possibly create a "Movers and Shakers" section similar to national.

## Membership Update

We currently stand at 100 members. First time attendees to the Fall Conference will be asked to stand, and portfolios will be distributed to them. Discussion was held for marketing to non-member hospitals. Heather can provide contact listings for business offices.

## Highlights Updates

For the December newsletter, Jolene is requesting all information be to her by the first week in

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November. Liz to provide technical certification passing. Kristina to provide new member information. Possibly secure speaker biographies for the May meeting, Steph will secure the new corporate sponsor ads to include.

### Legislative

Federal House/Senate reauthorizing SCHIP, Bush is stating to veto anything above \$5 billion. House and Senate are both looking at tobacco tax increases federally to fund the SCHIP program. Grassley has another separate Medicare bill. 4.8% cut over 3 years to PPS hospitals. In Iowa there is interim activity. Affordable healthcare commission for the uninsured is working outside of scope; upcoming Medicare changes will be huge.

### Sponsors

We are at 8 sponsors again, Midland’s Choice and Preferred Medical Deposits joined mid-year. Heather will discuss with United Healthcare, and RSM McGladery. We will add the sponsor ads to our state website.

### New Business

Sponsors—need to start marketing to now to hit budget deadlines. Steph will send the HFMA list again to Craig.

Friday’s certification update will include PMD’s experience in their new program, and Melynda Crawford’s information. Professionally certified members will be asked to share their experiences.

Approval of the Spring 2007 Board Minutes motion carried.

Steve Stewart has resigned from the board member position. This has created a vacancy. With this year’s election 2 member spots were open, and three individuals ran for the positions. The third place finisher will be given the one-year term vacated by Steve.

The January planning session has been set for 1/23/2008 from 10:00-1:00. Luke will book a conference room at the Valley West Inn.


Heather asked the board about how facilities are doing with payments related to jailed inmates, and whether the jails and prisons are paying for the inmate’s care. Discussion held regarding if inmate was in custody or if booked and charged yet lead to if payment would be secured.


A motion was made and carried to adjourn the meeting.




Respectfully,

*Kristina Gursky,  
Chapter Secretary*





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*Account Executive / Implementation*  
**319-240-5306**

<http://www.hraccounts.com>

# Certification Update

Winter 2007

The Professional Certification exams are now offered online! As National Chair of Professional Certification, I am writing a Study Guide that I hope will make it easier for folks to know what areas are most important. We had a very successful study session just before October's test, and we will be doing the same next April. It is not too late to sign up for the April CPAM. I already plan to be proctoring in the Des Moines area.

We continue to enjoy great success with the Technical Certification. Over 50 people are taking the November exam. Next year's exams will have revised questions. The kind of question that required people to know the date a laws was enacted will be eliminated- a welcome change!

I hope you will consider either Professional or Technical certification. You will gain great benefits from either one. The pride you will feel in passing is worth it!



Respectfully,  
*Liz Baptist,*  
*Certification Chair*

## Mark Your Calendars

**Spring AAHAM Meeting**  
May 22-23, 2008  
Hilton Garden Inn  
Des Moines/Johnston, IA

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# HAWKEYE CHAPTER OF AAHAM

TREASURER'S REPORT FOR PERIOD ENDING: 09/30/2007

## BALANCE SHEET

### ASSETS:

Cash in Bank	\$11,871.73
Certificate of Deposit	\$7,500.00
<b>TOTAL ASSETS</b>	<b>\$19,371.83</b>

### LIABILITIES:

Payables	\$0.00
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### EQUITY:

<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$0.00</b>
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## OPERATING STATEMENT

### REVENUES:

Corporate Sponsors	\$0.00
Interest Income	
Registrations	\$375.00
Professional/Technical Exams	\$2,625.00
<b>TOTAL REVENUE</b>	<b>\$3,000.00</b>

### EXPENSES:

Travel	\$253.59
Professional/Technical Exams	\$2,055.00
Miscellaneous	\$1366.10
Membership Dues	\$0.00
<b>TOTAL EXPENSES</b>	<b>\$3,674.69</b>

**NET INCOME (LOSS)** (\$674.69)

**BEGINNING CASH BALANCE** \$15,760.46

**ENDING CASH BALANCE** \$11,871.83

**OTHER (INCREASE OR DECREASE IN CASH)** \$0.00

**FUTURE PAYABLES**

**ACCRUED CASH BALANCE** **\$11,871.83**



Respectfully,

*Connie Dudding, Chapter Treasurer*

## HAWKEYE CHAPTER AAHAM SERVICE AWARDS

At the fall meeting, Luke Gruber, President of Hawkeye Chapter presented three awards:

Hawkeye Chapter Distinguished Service Awards went to Jolene Hansen and Vicki Drish.  
Hawkeye Chapter Presidential Service Award went to Kristina Gursky.

Congratulations to all of you for your continue support and dedication to the Hawkeye Chapter.



**AAHAM Service Award Winners.** Vicki Drish, Kristina Gursky, Luke Gruber and Jolene Hansen

## NEWLY ELECTED BOARD MEMBERS

We held an election this August to fill two board members positions. Please welcome your new Board Members and thank them for their support and commitment to the Hawkeye Chapter.

Melynda Crawford and Diane Hiatt will serve two-year term. Dawn Bauerly will serve a one-year term to fill the vacancy for Steve Stewart who resigned from his board member position.



**New AAHAM Board Members.** Diane Hiatt and Melynda Crawford were elected to a two-year term and Dawn Bauerly will serve a one-year term.

## WEBSITE ALERT

The Iowa Hawkeye Chapter is excited to announce our website for members at [www.hawkeyeaaham.org](http://www.hawkeyeaaham.org). The site includes:

Chapter officers and board members  
Upcoming events-Calendar of events  
Chapter Bylaws  
Sponsor information

Membership information  
Link to the National AAHAM website  
Current and Past Newsletters  
Photos from past meetings

Watch for more information to be added every month. Since the site is new, we are looking for any ideas for additional information from our members. Please contact board member Laurie Gaffney at [Gaffney.laurie@bvrnc.org](mailto:Gaffney.laurie@bvrnc.org) with ideas.

## Don't Forget AAHAM!

If you've recently had a change to your personal contact information, please let AAHAM know. If we aren't able to contact you, we can't keep you informed of all the great benefits AAHAM has to offer. So please, keep us in mind as your life changes and let us know how to reach you.

To update your local chapter records please contact Kristina Gursky, membership chair:

Phone: (800) 685-0595 ext. 6987

E-mail: [kgursky@icsystem.com](mailto:kgursky@icsystem.com)

To update your national file, please log on to [www.aaham.org](http://www.aaham.org), click on Members Only, and after logging in, and click on "Click Here to Update Your Contact Information." You may also fax your change of information to AAHAM, attn: Debra Fernandez, at (703) 359-7562, or you may mail information to:

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Attn: Debra Fernandez

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**Luke Gruber: 515.225.0525**

**Toll Free: 877.770.5252**

## Meeting Photos Fall 2007



Dawn Bauerly, Angela Roberts, and Jolene Hansen with Mercy Medical Center – Sioux City, IA.



Enjoying the 'after hours' hospitality. Rebecca Gough, Laurie Gaffney and Lisa Wiese.



First Time AAHAM Meeting Attendees.



## Fall Meeting Speakers



**National AAHAM Updates**  
**Linda S. Sheaffer**



**Provide-Based Status**  
**Dennis K. Grindle, CPA**

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## Corporate Sponsors

The Hawkeye Chapter wishes to thank its Corporate Sponsors. Their generous financial contributions help ensure our chapter meets its goals and objectives, and allow us to provide educational programs, social functions, training programs for member certification, and the *Hawkeye Highlights* newsletter.

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