

Hawkeye Highlights

Iowa AAHAM Chapter

Stephanie Hultman
PHOTOGRAPHY

Summer 2019

Volume 11, Issue 2

Message from the President...



Carrie Kuennen
President, Iowa AAHAM

Welcome spring and summer! I hope you are all enjoying the warmer weather. 2019 seems to be flying by already! Our board members are busy with planning educational events and representing Revenue Cycle professionals locally and nationally.

At the time of this publication, your Hawkeye AAHAM Board members have just wrapped up our Spring Conference. A big thank you to our sponsors, board, and members who made this event a great success!

Your Hawkeye AAHAM board is currently finalizing plans for our Fall Conference, September 19-20, 2019 at the Hilton Garden Inn, in Johnston, Iowa. More information on registration to come. We hope to see you there! The line-up for educational speakers looks great, and we look forward to networking with our colleagues and vendors.

We are also planning co-sponsored educational events July 16-18, 2019 with Iowa HFMA, that you will be receiving more information on very soon.

Please visit our chapter and national websites for upcoming educational events.

A lot has happened in 2019!

In March 2019, Hawkeye AAHAM co-sponsored with Iowa HFMA for a Spring Payer Panel event at Des Moines Methodist. The new Iowa MCO, Iowa Total Care, introduced themselves and presented information. The next co-sponsored payer panel will be November 12, 2019.

In April 2019, I attended the Annual AAHAM Legislative Day event with Bobbie Jo Harrings and Mike Dobbs from our Hawkeye Chapter, along with AAHAM members from all over the country. This year, the hot topics were 1)

Continued on Page 3...

Table of Contents

Summer 2019

President's Message	1
Officers and Board Members	2
Meet 2019-2020 AAHAM Board	4
Member Notification - Board	5
Legislative Day Update	6
Legislative Day Photos	7
Spring Conference Highlights	8
Community Service – Dorothy's House	11
Summer Meeting Series	12
Community Service for Fall – Dress for Success	13
2019 ANI Scholarship Program	14
Scholarship Application	15
Certification Study Guides	16
Board Minutes - January	17
Bylaws Revisions	18
Treasurers Report	19
2019 Corporate Sponsors	20
Certification Passed Exams / March	21
2019 Certification Schedule	21
Don't Forget AAHAM	22
Mark Your Calendars	22
Website Alert	22

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Hawkeye Chapter

Officers - Board Members - Committee Chairs

Carrie Kuennen	<i>President</i>
Bobbie Jo Harrings	<i>Vice President / Program Chair</i>
Audra Ford	<i>Secretary / Registration</i>
Becky David	<i>Treasurer / Nominating Chair</i>
Rebecca Gough	<i>Chairperson of the Board</i>
Charlie Cole	<i>Board Member / Website Chair</i>
Lori Weber	<i>Board Member / Certification Chair</i>
Laurie Bruck	<i>Board Member / Membership Chair</i>
Steve Juve	<i>Board Member</i>
Ashley Allers	<i>Board Member /</i>
	<i>Corporate Sponsorship Chair</i>
Stephanie Hultman	<i>Newsletter Publisher</i>
Laurie Gaffney	<i>Newsletter Editor</i>

HAWKEYE HIGHLIGHTS EDITORIAL POLICY & OBJECTIVES

The HAWKEYE HIGHLIGHTS newsletter is published four times annually by the AAHAM IOWA CHAPTER to update the membership regarding chapter and national activities as well as to provide information useful to health care administrative professionals. Opinions expressed in articles or features are those of the author(s) and do not necessarily reflect the views of the Iowa Chapter. AAHAM, the NATIONAL AAHAM organization or the editor. Reproduction and/or use of the format or content of this publication without the expressed permission of the author(s) or the editor are prohibited. © Copyright 2013. ▲



protecting and preserving the 340b program and 2) price transparency – asking that a broad study be completed and that all stakeholders, including physicians and payers come to the table and discuss true price transparency guidelines so we give consumers the best information possible regarding healthcare services and pricing. We went to the “hill” and met with key staff members from the offices of Senator Chuck Grassley, Senator Joni Ernst, Representative Steve King, and Representative Cindy Axne. We represented Hawkeye AAHAM well and positioned ourselves to be a resource on these topics for these Senators and Representatives. This is AAHAM at work for you and your facilities to make a difference in policy by speaking with those that help create and drive policy and regulations.

At a national level, Mike Dobbs has been serving as the National Membership Committee Chair. He has been assisting our chapter in working with community colleges in Iowa with students graduating, ensuring those new Revenue Cycle professionals know they have a group right here in Iowa to support them. Mike and I met with DMACC in March 2019. I am working to reach out to other community colleges, as well. As Chapter President, I serve as a member of the CRCSC Certification Committee. There are new study manuals that will be available soon for purchase for certification. Certification is a powerful tool in your facilities to ensure your staff is educated on best practices for billing to assist your facility revenue cycle process.

Finally, membership is an important component to the financial success of your facilities. The education AAHAM provides, as well as networking, is a valuable tool in any Revenue Cycle department to stay on top of the newest information and best practices. If you know of a colleague that hasn't renewed their AAHAM membership, please encourage renewal. Also, I encourage all of you to look at your teams/staff members and encourage membership and certification with AAHAM.

I look forward to seeing you all at an AAHAM event very soon!

Have a great summer! ▲

Respectfully,

Carrie Kuennen

President, Iowa AAHAM

AAHAM Fall Conference Registration Winner is ..

Gail Linderblood from Boone County Hospital

Meet Our 2019-2020 Hawkeye Chapter AAHAM Board

Submitted by: Stephanie Hultman, CHFP, CRCS-I, CRCS-P

Charlie Cole / Board Member and Website Chair



Charlie Cole is Vice President and co-owner of The Hauge Group, a bad debt collection agency. He is also co-owner of Med-Plan services, a self-pay patient collection company. Charlie is responsible for working with clients to develop and deliver proven accounts receivable processes. For over 25 years, he has brought leadership and integrity to the collection industry. He has served on several health care, non-profit, community and volunteer group boards. Charlie enjoys getting outdoors to golf and hunt; and spending time with his wife, two children and grandchild.

Laurie Bruck, CRCS-I, CRIP / Board Member and Membership Chair



Laurie Bruck has worked at Manning Regional Healthcare Center since January 2013, starting as Business Office Manager, then Revenue Cycle Director and now Senior Revenue Cycle Director. She is over the Business Office, HIM, and Admissions. Laurie has an Associate's Degree in Accounting, and her work history includes many years of executive administrative and office management work. She has been married to Rick for almost 27 years and between them have 4 children and 7 grandchildren (ranging in age from 1-20). Laurie loves spending time with her grandchildren and listening to audiobooks.

Ashley Allers, CRCE-I, CRCS-I, CRIP / Board Member and Sponsorship Chair



Ashley Allers has been employed at Van Diest Medical Center for 7 years. In this time, she has served as Business Office manager and most recently Revenue Cycle director for the last 2.5 years. She manages HIM and oversees the leadership of Patient Accounts and Patient Access, as well as the overall success of the revenue cycle. She currently holds her CRCE-I, CRCS-I, and CRIP which she earned in 2013, 2014, 2017 respectively. Ashley has served on the AAHAM board as Sponsorship Chair for the last 2 years. Ashley earned her B.A. in Business Administration in 2011 and is currently working on her MBA. In her free time, she enjoys time with her husband and 3-year-old son. 15 years, 7 years as a biller and 8 years as a manager.

Steve Juve / Board Member



Steve Juve is a founder and co-owner of both Creditor Advocates, a third-party debt collection agency, and BloomPayment, a patient billing and finance company. In his role as President and CEO, Steve utilizes his 20 years of collection experience to assist medical providers in managing their accounts receivables. Steve can often be found working with his clients' staff to help improve their internal processes. When not at work, Steve enjoys the outdoors and spending time with his wife and three children.

Continued on Page 5 . . .



Lori Weber, CRCP / Board Member and Certification Chair

Employer: Regional Medical Center, Manchester, Iowa

Title: Business Services Manager

Years of Service: 27

Job Description: Oversight of Registration, billing, accounts receivable, collections and prior authorizations for Critical Access Hospital and 5 Rural Health Clinic locations

Certifications: CRCP

Board: Certification Chair, 1 year (so far)

Husband: Ron, 30 years

Children: 3

Grandchildren: 1

Spare Time Activities: Love watching sports (especially football!), kayaking, running, spending time with friends and family and spoiling my grandson, Shay. ▲

Member Notification

2019 Nomination of Board Members

Nominated to the Board are:

- ☐ Laurie Bruck
- ☐ LeeAnn Christensen

Respectfully Submitted,

Carrie Kuennen, President
Hawkeye Chapter of AAHAM
05/21/2019



Submitted By: Bobbie Jo Harrings, CRCE-I

2019 Legislative Day Update

AAHAM's 15th year on the HILL and we are making an impact! If you have never attended, it is well worth your time to do so.

This year our main talking points were 340 B and Price Transparency. It is an eye-opening experience to talk to the support staff of our representatives. It is our responsibility to help educate them on how topics affect us. It is important that our representatives know we do not oppose much of this legislation but there is a right way to go about it.

Price transparency for example is falling on the shoulders of providers when in fact legislation was brought about to let patients know the bottom line for services and what they will owe. With this in mind shouldn't the responsibility fall upon the payers themselves as they ultimately drive what the patient will owe based on the policy between the patient and payer? This was brought to light during our conversations with legislator staffers about how providers posting their charges has little to nothing to do with what a patient's bottom line is. This is why legislative Day is so important.

340-B is another example of miscommunication with Legislators and providers. One staffer we spoke with was under the impression that 340-B is taxpayer funded when in fact it is not.

National sends out a "Legislative Currents" email, if you are not on this mailing list you are missing out! The latest Legislative/Regulatory topics such as:

Legislative/Regulatory

- Trump Seeks to Ease 'Surprise Billing' for Emergency Care
- Surprise Billing Legislation Gets Bipartisan Boost in House
- Divisions Emerge Over How to Stop Surprise Medical Bills
- Medicaid Managed Care Plans Told to Watch for Pricing Scheme
- Health-Care Mergers Face Scrutiny from Senate Panel
- Obamacare Poison Pill for Drug-Pricing Bill, GOP Warns Democrats
- Blue States Taking Health Care into Their Own Hands
- House Democrats Send Out Obamacare Warning with Vote on Measure

These topics will have big impacts on our day to day work. To quote uncle Ben from Spiderman: With great knowledge comes great responsibility, AAHAM gives us the Knowledge and it is up to us to take the responsibility to put that knowledge to use and educate our legislation. We cannot assume that our partners in the industry are doing something, we must all act. I think our presence for the last 15 years on the "Hill" is starting to have an impact based on reactions from staffers when we said we were with AAHAM, and that is a positive that falls on all of us to keep up the presence and keep the impact that AAHAM has in our Capital growing. ▲

Legislative Day Photos

Submitted By: Bobbie Jo Harrings, CRCE-I



Mike Dobbs and Bobbie Jo Harrings at Senator Joni Ernst's Office.



Carrie Kuennen Hawkeye Chapter President and Bobbi Jo Harrings.



Carrie Kuennen, Hawkeye Chapter President and Mike Dobbs, Past Hawkeye Chapter President and current AAHAM National Membership Committee Chair.



UNLEASH THE REVENUE CYCLE HERO IN YOU!

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AAHAM Hawkeye Chapter Spring Conference Highlights

Article and Photos Submitted By: Bobbi Jo Herrings, CRCE-I

What an amazing and information filled conference we had for our Hawkeye Chapter of AAHAM!



Thank you to all our amazing speakers who attended:

Rick Reeves, RevCycle Inc. gave a great presentation on the power of communication and how our choice of words, what we say and how we say it can make a big impact on our bottom line.



Speaking of bottom lines, we had an amazing presenter: Lori Zindl with OS-Healthcare who put denials and how cutting-edge techniques can and are making a huge impact on the true cost of denials putting information in a format that can give you the most insight on what you are dealing with.



Continued on Page 9 . . .

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During our lunch presentation we heard from Kelly Markey from Dorothy's House, who was chosen for our community outreach project as part of our Chapter Excellence. This was a compelling and heart felt presentation and something that we as an organization should be proud to show our support to.

We also had Crime Victim Assistance Program speakers: Robert Hamill, Monica and Ruth. If you do not know all the things and resources CVA has to offer, I encourage you to do some research and get in touch. It is a great service and resource to those in need. I for one had no idea of all the services they offer, to those who are victims of crimes it is so much more than just paying a hospital bill.



JP Korelc spoke on behalf of Waystar on revenue integrity.

With so many great topics we had presented you might be wondering what else we could have possibly fit in, well we also had the following presenters for:

- Wellmark
- Iowa Hospital Association
- United Healthcare
- WPS

A highlight during our conference was the presentation of our Presidents award to Mike Dobbs who has been an asset on both the local and National level of AAHAM, we are lucky to have him.



Continued on Page 10 . . .

... Continued from Page 9

Our vendors/sponsors are a huge part of making this all happen, so make sure you stop by the booths and say 'Hi', and of course the "give-a-ways" are not bad either.



After all the meetings were done, we joined in some food and beverage during our Hospitality event. This is where great minds and ideas flourish!



If you have not been to a meeting in a while, we have a surprise for you! New this year at each conference we draw for a FREE registration to our next meeting. Meet our winner for our fall conference, Gail Linderblood:



In my almost 10 years with AAHAM I have met some amazing people and learned more than I could ever imagine! If you have never been to one of our Hawkeye Chapter spring or fall conferences, I cannot express enough of what you are missing out on. In our ever-evolving world of healthcare the information presented is invaluable BUT the opportunity to network and learn from our peers ... priceless.

Hope to see each of you at our next fall conference in September 2019. ▲

AAHAM Hawkeye Chapter Community Service Project



At Spring Conference 2019, our Chapter Community Involvement Project supported Dorothy's House.

Kelly Markey, Founder of Dorothy's House, presented to our attendees at conference explaining that Dorothy's House provides a safe place for the practice of life for those girls whose lives have been interrupted by the sex trafficking industry. You can learn more about Dorothy's House at <https://dorothyshouse.org>.

Our Hawkeye Chapter of AAHAM members are very generous. The Hawkeye Chapter of AAHAM, at Spring Conference 2019, raised through donations, more than \$500 for Dorothy's House in cash and gift card donations.

+++++

From: Kellie Markey

Date: May 23, 2019

Subject: **THANK YOU**

I am grateful for the opportunity to come and share with the group last week. And I was blown away by the outpouring of support I felt from everyone there.

Everyone was so generous in their donations! We received:

- \$556
- Gift Cards for Hy-Vee, Kohl's and Kum & Go!

Again, thank you for the opportunity bring awareness of this terrible crime to your organization and for all your support.

Warm Regards,
Kellie Markey
Founder of Dorothy's House



Registration Now Open...

HFMA/AAHAM Summer Meeting Series



Agenda

9:00 –9:30	Registration
9:30 –9:45	Opening Remarks
9:45 -11:00	Finance Hot Topics
11:00 -12:15	Revenue Cycle Hot Topics
12:15 -12:45	Lunch
12:45 -2:30	Roundtable Discussions

Registration \$45.00 - Select your date below to confirm your spot!

Council Bluff – Tuesday, July 16th

<http://www.cvent.com/events/iowa-hfma-aaaham-summer-meeting-series-council-bluffs/event-summary-b2baee9949a041d9ae80dde7a7014958.aspx?RefID=summary18>

Des Moines – Wednesday, July 17th

<http://www.cvent.com/events/iowa-hfma-aaaham-summer-meeting-series-des-moines/event-summary-cf5097d2ee5c4c199358107a98365e32.aspx?RefID=summary18>

Cedar Rapids – Thursday, July 18th

<http://www.cvent.com/events/iowa-hfma-aaaham-summer-meeting-series-cedar-rapids/event-summary-2bc065ccb4a641e38b3a8fa167d0f622.aspx?RefID=summary18>

Fall Meeting Community Involvement



Hello Professional Members of AAHAM -

We will be supporting Dress for Success at our fall meeting in September. If you are doing any cleaning out of closets this summer and early fall, keep in mind that you can donate these items below to our fundraiser. We all are wearing business casual/professional clothing to our jobs so thought this was the perfect organization to support. Please see the attached flyer for more details about Des Moines' Dress for Success program. They are really helping to empower and employ women in the Des Moines area. I think you will enjoy hearing about the work they do.

In order to keep it easy for all of us, we ask that you limit your donation to 3-4 items from the list below as well as a \$10.00 gas card. If you aren't interested in donating clothing, you can do cash, check or just a gas card.

Anything Black is needed

- Handbags
- Blouses/tanks for under suits (these can be colored)
- Slacks or dress pants
- Shoes

Other items to donate, new or gently used umbrellas and portfolios. I believe the portfolios can be from your clinic or hospital.

NOTE: The items should be worn by you in the last 5 years, trendy, in nice condition etc. No khaki or jean type material for pants. They are in especially need of larger sizes such as 1X and larger, shoes in sizes 8 and up as well as pants in 18+.

Visit their website at www.desmoines.dressforsuccess.org for more information. ▲

2019 AAHAM Annual National Institute (ANI)

Scholarship - APPLICATIONS DUE

The 2019 Annual National Institute will be held at Caesars Palace in Las Vegas, Nevada from October 9-11, 2019.

Put the date and location in your Outlook Calendar now! The Hawkeye Chapter of AAHAM is sponsoring [1 scholarship](#) to the Annual National Institute (ANI), to be held at Caesars Palace in Las Vegas, Nevada. The scholarship will cover registration, plus \$300 towards travel/hotel expenses.

The scholarship will be awarded based on points earned between July 1, 2018 thru June 30, 2019. Members can earn points in a variety of ways:

- ❖ **1 Point earned:** Every article referred to and published in the Hawkeye Highlights
Every new member referred (as documented by National)
- ❖ **2 Points earned:** Every article authored and published in the Hawkeye Highlights (not including required committee reports), Membership on a committee of the board, as verified by the committee chair
- ❖ **3 Points earned:** Every meeting attended (e.g. Spring Meeting, Fall Meeting, educational meetings sponsored or cosponsored by the Hawkeye chapter)

Points will be tabulated for members that apply and in the event of a tie; a random drawing will be held. Winners will be selected around August 1st and will be notified by August 15th. The Board is excited to be able to offer this opportunity to its members.

The ANI always offers informative, timely educational sessions. And the networking opportunities are limitless. So, start reading those industry magazines and refer those articles. Or, get out your pen and author an article on the topic nearest and dearest to your heart. Better yet, attend the Spring Conference in May or one of the joint educational conferences coming up and you may find yourself already on your way to Las Vegas!

See the Scholarship Program rules on the next page.



Hawkeye AAHAM Chapter Scholarship Program

Eligibility:

- ❖ Local Hawkeye Chapter member for at least 1 year;
- ❖ If not a National member, recipient will be responsible for national dues;
- ❖ The President & Chair of the Board are ineligible;
- ❖ Points are accumulated for the 12-month period beginning July 1, 2018 and ending the following June 30, 2019.

1 Point	2 Points	3 Points
<ul style="list-style-type: none"> ❖ Every article referred & published in Hawkeye Highlights ❖ Every new member referred 	<ul style="list-style-type: none"> ❖ Every article authored & published in Hawkeye Highlights ❖ Membership on a committee of the board 	<ul style="list-style-type: none"> ❖ Every AAHAM sponsored meeting attended

Name: _____ AAHAM ID # _____

Address: _____

E-Mail: _____ Telephone: _____

Signature: _____ Date: _____

<u>Date</u>	<u>Activity</u>	<u>Points</u>	<u>Verification*</u>

** To be completed by the AAHAM Board*

Please submit completed application by July 26th, 2019 to:

- ❖ Stephanie Hultman - sjhultman@mediacombb.net

2019 Certification Study Webinars - FREE

AAHAM PRESENTS FREE STUDY WEBINARS for all AAHAM CERTIFICATIONS

Whether you are planning on taking any of the AAHAM certification examinations, preparing for the future, or need the education to do your job better, you want to sign up for this webinar program. Statistically, those who have participated in our webinars have a higher pass rate than those who did not.

- The CRCE and CRCP webinars will be multiple sessions covering each section of the exam
- We've added another CRIP webinar, which will be one session covering the entire exam
- The CRCS webinar will be one session covering the entire exam
- The CCT webinar will be one session covering the entire exam

Each webinar is 90 minutes and will require a computer, high speed Internet, PowerPoint and a telephone line. The webinar includes a 60-75 minute presentation with a 15-30 minute Q&A period, and a handout provided via email. **All of the webinar times will be 1:30 PM - 3:00 PM EST.**

Please note that you will receive your confirmation and handouts via email the MONDAY BEFORE EACH WEBINAR. The registration is for one line and one computer. The webinar format permits an unlimited amount of people to listen in from one phone. Correspondence and handouts will only be sent to the registrant.

Registrations must be received the WEEK before each session

Earn 3 AAHAM CEUs for EACH study session attended

The full webinar schedule can be found on the online and downloadable registration forms.

**Registration
Form and Details**

**Member
Registration**

**Non-Member
Registration**

Certifications Changes Beginning July 1, 2019

- July exams forward will be based on 2019 manuals so individuals studying for the exams will want to make sure they have the 2019 study manual.
- Examinees will now have instant access to print out their certification if they pass the CCT or CRCS exam. They can access the certificate immediately or they can login in later under their Question Mark login to print on demand. At this time, this is only available for CCT and CRCS certification, all other certifications are still going to be a hard copy mailed to them.

AAHAM Board Minutes . . .

Date: January 21, 2019

Location: Conference Call

Roll Call: Rebecca, Carrie, Bobbie Jo, Audra, Lori, Laurie, and Steve

President's Report

Laurie moved and Lori 2nd motion to approve the minutes from the September 2018 meeting. Motion carried. The Elections/Nominating committee-ballots will go out by July 26, 2019 to be returned by August 30 for two board members. Laurie B and Lori W terms will be expiring. Swearing in happened for board members Carrie, Steve, and Audra. Moved by Bobbi Jo and 2nd by Audra to destroy the ballots. Motion carried. Chapter Excellence is due by 3/31/19 (Carrie needs info by 2/28) with 2018 info. Encourage team members to come to meetings. This is the "Year of Certification." By-laws were emailed to the board to review. No update but Steve will help Rebecca review.

Vice-President's Report

Spring meeting is May 16-17. Discussed offering a Buy One Get One Free for attendance. Moved by Audra, 2nd by Lauri. Motion carried.

Report of meeting plans:

Awards: What awards are typically given

The President used to give an award (generally a plaque) to a person that has been especially helpful to them. Bobbie Jo will reach out to Mike Dobbs to see if he recalls what has been done in the past.

Ice breakers: Any ideas for breaks during meeting time to engage attendees. Please give Bobbie Jo any suggestions you have.

Fall Meeting: speakers are partially lined up. Trying to get away from a dependence on payers.

Also trying to cover both the front end and back end of patient financial cycle.

Venue: Other sites have been contacted for pricing. At this time our best deal is still Hilton Garden Inn. Miki Weber has been a big help in making suggestions to keep costs down. Contracts signed for 2019.

Future meeting program topics:

- Presumptive Eligibility
- Wrap Around
- Coventry and Humana – in the past both have been scheduled then did not show. Getting a contact for either of these has been difficult.

Treasurer's Report

Becky was not able to call in. She will have the year-end report completed soon and this will be mailed out for the Board's approval. Also reviewing the ANI scholarship.

Committee Reports

Certification

Lori Weber reports there are 50 registered for testing in March. The majority are from Avadyne and Unity Point.

- We'd like to do more reaching out to our provider members to encourage more participation. This is a focus of National this year as well.

Membership

Laurie Bruck reports there are 50 who have not renewed their membership. She will email these persons as reminders. We know that some have just forgotten while a few have retired.

Continued on Page 17 . . .

... Continued from Page 16

- 77 have renewed and there were 8 new members for a total to date of 85.

Hawkeye Highlights

Due dates for newsletter articles have been sent. The next date is February 15th.

- Reminder that articles count for points towards ANI scholarship.
- Articles submitted as committee reports do not count.

Legislative Committee

Bobbie Jo has offered to continue in the role of committee chair for now.

- Legislative Day is in April.
- Chapter covers the cost of President and Legislative committee chair.

Sponsorship Committee

Ashley was not able to call in.

Adjourned. ▲

Respectfully,

Audra Ford
Chapter Secretary



Bylaws Revision ...

Submitted by: Carrie Kuennen, CRCP-I

Members of Hawkeye Chapter of AAHAM will receive an email with the revisions being proposed to the Chapter Bylaws. The Board of Directors have reviewed the revisions and approve them to go to membership for a vote, which allows us to adopt the revisions.

The revisions are to be aligned with National AAHAM's bylaws.

A summary of changes are below:

- Add the word, Iowa. in front of our chapter name
- Ensure all certifications are listed and use current certification titles (bylaws had certification names that were outdated, like CPAM)
- Removed specific certification (CPAM or CCAM) requirements for board members that are the Certification Chair; language changed to state "AAHAM Certified"

Hawkeye Chapter of AAHAM

BALANCE SHEET

Treasurers Report for Period
Ending: 4/30/2019

ASSETS:

Cash in Bank	\$11,044.64
Certificate of Deposit #30063596	\$6,093.07
Certificate of Deposit #30063430	\$3,237.53
TOTAL ASSETS	\$20,375.24

LIABILITIES: Payables

\$0.00

EQUITY: Projector/Pointer

\$0.00

TOTAL LIABILITIES AND EQUITY

\$20,375.24

OPERATING STATEMENT

REVENUES:

Corporate Sponsor Fees	\$ 555.00
Certification Fees (Exams)	
Registrations/Spring 2019	
Registrations/Fall 2019	
Sponsor Fees – Booth (Spring)	
Sponsor Fees – Booth (Fall)	
TOTAL REVENUE	\$ 555.00

EXPENSES:

Website	\$ 450.00
Software – QuickBooks	\$ 102.00
Travel	\$ 1,383.27
Insurance Fees	
PayPal Fees	
Office Supplies/Postage	
Spring Conference 2019 Speaker Fees	
Spring Conference 2019 Facility Fees/Meals	
Spring Conference 2019 Hospitality Fees	
Fall Conference 2019 Speaker Fees	
Fall Conference 2019 Facility Fees	
Fall Conference 2019 Hospitality Fees	
ANI 2018 Expense	
AAHAM National Legislative Day 2019 (Donation)	\$ 500.00
AAHAM National Legislative Day 2019	\$ 538.00
AAHAM Presidents Meeting 2019	
TOTAL EXPENSES	\$ 2,973.47

NET INCOME (LOSS)

\$ (2,418.47)

BEGINNING CASH BALANCE

\$ 12,218.14

ENDING CASH BALANCE

\$ 11,044.64

Respectfully,

Becky David
Chapter Treasurer



2019 CORPORATE SPONSORS

The Iowa Hawkeye Chapter wishes to extend their gratitude to our Corporate Sponsors.

The activities and success of our chapter could not be possible without the support of our Corporate Sponsors. Their continued support and engagement within the chapter certainly adds to the strength of our chapter by allowing us to provide quality educational opportunities and outstanding networking events for the benefit of our membership.

If you are an existing Corporate Sponsor, we appreciate your past and continued support of our chapter.

Platinum:

[Avadyne Health](#)

[The Hauge Group](#)

[RevCycle, Inc./Alliance Collections](#)

[Creditor Advocates/Bloom Payment](#)

Gold:

[HELP Financial](#)

[Waystar](#)

Silver:

[General Service Bureau](#)

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[Eagle Recovery Associates](#)

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If you are interested in becoming a Corporate Sponsor, please contact Ashley Allers at aallers@vandiestmc.org or visit our website <https://hawkeyeaaham.org/sponsorship-information/>



Certification Passed Exams – CRCS-I & CRCS-P

Submitted By: Lori Weber, CRCP

Congratulations to the following people on their recent certification testing! These folks were successful in obtaining their CRCS-I and CRCS-P Certification. The exams were taken this past March. Congratulations on a job well done!!

Passed CRCS-I Exam in March		Passed CRCS-P Exam in March	
Erin Arthur	UnityPoint Health	Brandi Barnes	Avadyne Health
Michele Davise	UnityPoint Health	Theresa Collins	Avadyne Health
Christina Galow	UnityPoint Health	Stefanie Fuller	UnityPoint Health
Stacey Givens	UnityPoint Health	Alissa Gardner	Avadyne Health
Phil Healy	Avadyne Health	Valerie Johnson	UnityPoint Health
Amy Innis	UnityPoint Health	Kuqra Ladrigan	PurFoods LLC
Angel King	Avadyne Health	Christina Martinson	UnityPoint Health
Rose Marsh	UnityPoint Health	Ana Morales	Avadyne Health
Brenda McFarden	UnityPoint Health	Dyane Musgrove	Avadyne Health
Janet Miller	UnityPoint Health	Bridget Sheeder	Avadyne Health
Janet Mills-Cavin	UnityPoint Health		
Roxanne Ragsdale	UnityPoint Health		
Angela Reuter	Avadyne Health		
Jamie Six	UnityPoint Health		
Marcia Smith	Avadyne Health		
Kim Stevenson	Mercy Medical Center		
Betsy Timmins	Avadyne Health		
DaNene Vanderheiden	Madison Cty Health Care		
Paula Vargas	Avadyne Health		
Laurel Walkowiak	Avadyne Health		
Hiede Wall	UnityPoint Health		

2019 Certification Schedule

July 8-19, 2019	July 2019 Exam Period
August 15, 2019	Registration Deadline for November 2019 Exam Period
November 4-15, 2019	November 2019 Exam Period
December 19, 2019	Registration Deadline for March 2020 Exam Period

Don't Forget AAHAM!

If you've recently had a change to your personal contact information, please let AAHAM know. If we aren't able to contact you, we can't keep you informed of all the great benefits AAHAM has to offer. So please, keep us in mind as your life changes and let us know how to reach you.

To update your AAHAM Records please contact Laurie Bruck, Membership Chair by calling 712-655-8152, or by emailing her at laurie.bruck@mrhcia.com. ▲

Mark Your Calendars

Fall Meeting ~ September 19-20, 2019

Eagle is a full service agency, concentrating on bad debt, primary placements. *Although most agencies have a plethora of services, we do one thing and we do one thing really well; collections*

Reasons why we believe you should choose Eagle:

- ✦ Eagle's healthcare client base equates to approximately 98% of our overall business mix. This high percentage clearly illustrates our long-term focus and dedication to Healthcare.
- ✦ Eagle has a **proven** track record working all types of healthcare accounts...just ask any of our current partners about the job we do for them.
- ✦ Our senior management team consists of individuals averaging more than 25 years experience in the industry. Wouldn't you prefer to place your trust in a company with proven experience?
- ✦ Our Client Services Department has earned a "best in class" reputation over the years.

Eagle Recovery Associates

Nancy Vollmer
V P of Sales

Eagle Recovery Assoc.
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Website Alert

The Iowa Hawkeye Chapter is excited to announce our website for members at www.hawkeyeaaaham.org. The site includes:

Chapter officers and board members
Upcoming events-Calendar of events
Chapter Bylaws
Sponsor Information

Membership information
Link to the National AAHAM Website
Current and Past Newsletters
Photos from past meetings

Watch for more information to be added every month. Since the site is new, we are looking for any ideas for additional information from our members. Please contact board member Jack Stanton at

Charlieec@thehaugroup.com with ideas.