

## Message from the President ...



Rebecca Gough
President, Iowa AAHAM

Greetings, Fellow Travelers -

It's summer so I'll make the obligatory comment on the weather. Rain and heat, that about sums it up. Nuff said.

I hope that you are making plans to attend the ANI in Bonita Springs Florida, October 17-19, 2018. I've had the privilege of attending this great event twice and highly recommend the experience. Not only is the resort a family friendly vacation spot, but I guarantee you'll meet some great people and further your knowledge at the same time. (You might even win a great door prize or two.)

Every month many of us have participated in a phone conference set up by IHA and led by Dan Royer as we work through the many issues that we are still struggling with in working with Medicaid Managed Care Organizations. Thank you, Dan for your assistance.

If you haven't looked at the National website (aaham.org) in a while, I encourage you to do so. There is a lot of new information available. Tweets by @AAHAMmember has links to newsletters and online articles affecting the healthcare and insurance industries.

I'd also draw your attention to the many success stories. During my term as President of the Hawkeye Chapter I've had the privilege of meeting most of these successful people and consider them all friends. It is always a reminder that the officers and the board of the National AAHAM organization are all volunteers with jobs in healthcare similar to yours and mine. You only have to say, "Yes!" when the invitation is extended or let us know when you're ready to become more involved.

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## **Hawkeye Chapter**

Officers - Board Members - Committee Chairs

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#### **HAWKEYE HIGHLIGHTS EDITORIAL POLICY & OBJECTIVES**

The HAWKEYE HIGHLIGHTS newsletter is published four times annually by the AAHAM IOWA CHAPTER to update the membership regarding chapter and national activities as well as to provide information useful to health care administrative professionals. Opinions expressed in articles or features are those of the author(s) and do not necessarily reflect the views of the lowa Chapter. AAHAM, the NATIONAL AAHAM organization or the editor. Reproduction and/or use of the format or content of this publication without the expressed permission of the author(s) or the editor are prohibited. © Copyright 2013.



All members will soon be receiving a ballot to vote for officers and board members for 2019-2020. Please return these as soon as possible.

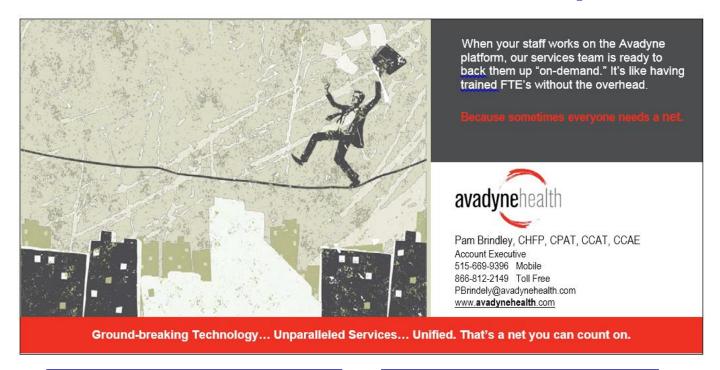
Carrie has been working diligently on setting up speakers for the September meeting. Please join me in thanking her for her great work to pull these events together.

I look forward to seeing everyone again in September, and bring a friend or a student or a co-worker. AAHAM is not a secret. We learn best when we learn from each other.

Have a great summer!

#### Respectfully,

#### Rebecca Gough











## Spring 2018 AAHAM Meeting Follow Up

Submitted By: Laurie Gaffney

Our first speaker on Thursday was Daniel McCraine from McCraine and Associates regarding change and hassle free roll outs. He gave us many ideas to think about how to handle asking others to make changes especially if you are not in authority over that person/department etc. Some questions to ask are –What is the problem? What is the change you would like to see? What are the 3 best reasons for the change? And on a 01-10 scale, where is the priority. Many of us have to deal with departments throughout our facilities in which making changes can be hard but necessary for compliance. He also talked about Think, Feel and Do. What do you want your audience to think, what do you want the audience to feel and what do you want the audience to do? Great ideas in handling change throughout our facilities.

Scott Jones, nThrive, spoke on the MACRA which stands for Medicare Access and CHIP reauthorization Act of 2015. It changes the way that Medicare rewards clinicians for value over volume, streamlines multiple quality programs under the new Merit Based Incentive Payments System (MIPS) and gives bonus payment for participation in eligible alternative payment models. Eventually our payment system will be fee for value rather than fee for service.

Glen Reimer, also from nThrive, also provided information on revenue integrity and proactive denials management and prevention. He started out with charge capture and why it is so important. Charges will still matter in the value based payment systems. Charges drive quantification of resource needs. It also minimizes compliance and audit risk. Accurate charge capture and coding are tied together.

Correct charges are integral components of patient satisfaction. Regarding denials he shared a slide that showed revenue cycle opportunities for denial prevention. He states the 2/3 of denials are recoverable and 90% are preventable but lack of data, education and disparate systems prevent solutions.

Wellmark, Amerigroup, United Healthcare, Medicare and Medicaid were in attendance to give updates. No earthshattering information right now.

Dan Royer presented state and federal policy updates as well as Medicaid information. The Process Improvement Workgroup still continues to meet and discuss issues.

The board planned a bit different hospitality room this meeting. Instead of meeting on the 6th floor suite, it was held in one of the adjacent meeting rooms. Warm appetizers were served and vendor give a-ways were presented at this time. The group then moved out to the patio area as the evening weather was beautiful.

Hope to see everyone at the fall meeting-September 20th and 21st, 2018.

## **Website Alert**

The Iowa Hawkeye Chapter is excited to announce our website for members at <a href="www.hawkeyeaaham.org">www.hawkeyeaaham.org</a>. The site includes:

Chapter officers and board members Upcoming events-Calendar of events Chapter Bylaws Sponsor Information Membership information
Link to the National AAHAM Website
Current and Past Newsletters
Photos from past meetings

Watch for more information to be added every month. Since the site is new, we are looking for any ideas for additional information from our members. Please contact board member Charlie Cole at <a href="mailto:Charliec@thehaugegroup.com">Charliec@thehaugegroup.com</a> with ideas.

## 2018 AAHAM Annual National Institute (ANI) Scholarships AVAILABLE

### Submitt your Applications in NOW ....

The 2018 Annual National Institute will be held at the Hyatt Regency Coconut Point Resort and Spa in Bonita Springs, FL from October 17-19, 2018.

Put the date and location in your Outlook Calendar now! The Hawkeye Chapter of AAHAM is sponsoring 2 scholarships to the Annual National Institute (ANI), to be held at the Hyatt Regency Coconut Point Resort and Spa in Bonita Springs, FL. The scholarships will cover registration, plus \$300 towards travel/hotel expenses. The scholarships will be awarded based on points earned between July 1st and June 30th. Members can earn points in a variety of ways:

- 1 Point earned: Every article referred to and published in the Hawkeye Highlights
  - Every new member referred (as documented by National)
- 2 Points earned: Every article authored and published in the Hawkeye Highlights (not including required committee reports), Membership on a committee of the board, as verified by the committee chair
- <u>3 Points earned</u>: Every meeting attended (e.g. Spring Meeting, Fall Meeting, educational meetings sponsored or cosponsored by the Hawkeye chapter).

Points will be tabulated for members that apply and in the event of a tie; a random drawing will be held. Winners will be selected around August 1st and will be notified by August 15th. The Board is excited to be able to offer this opportunity to members.

The ANI always offers informative, timely educational sessions. And the networking opportunities are limitless. So, start reading those industry magazines and refer those articles. Or, get out your pen and author an article on the topic nearest and dearest to your heart. Better yet, attend the Spring Conference in May or one of the joint educational conferences coming up and you may find yourself already on your way to Bonita Springs!

See the Scholarship Program rules on the next page.



## Hawkeye AAHAM Chapter Scholarship Program

#### **Eligibility:**

Local Hawkeye Chapter member for at least 1 year:

If not a National member, recipient will be responsible for national dues;

The President & Chair of the Board are ineligible;

Points are accumulated for the 12 month period beginning July  $\mathbf{1}^{\text{st}}$  and ending the following June  $\mathbf{30}^{\text{th}}$ 

	1 Point	2 Points	3 Points
	Every article referred & published in Hawkeye Highlights	Every article authored & published in Hawkeye Highlights	Every AAHAM sponsored meeting attended
	Every new member referred	Membership on a committee of the board	
Name:		AAHAN	И ID #
Address	:		
E-Mail: _		Telephone:	
Signature:		[	Date:
Date	Activity	Poi	nts Verification*

Please submit completed application by July 15th to:

Stephanie Hultman - sjhultman@mediacombb.net

<sup>\*</sup> To be completed by the AAHAM Board

## Hawkeye Chapter of AAHAM

#### **BALANCE SHEET**

Treasurers Report
For Period Ending: 05/31/2018 (thru 5/16/18)

**ASSETS:** 

 Cash in Bank
 \$12,718.95

 Certificate of Deposit #30063596
 \$6,093.07

 Certificate of Deposit #30063430
 \$3,237.53

 TOTAL ASSETS
 \$22,049.55

LIABILITIES:

Payables \$0.00

**EQUITY:** 

TOTAL LIABILITIES AND EQUITY \$0.00

#### **OPERATING STATEMENT**

REVENUES
----------

TOTAL REVENUE	\$ 9,860.00
Sponsor Fees – Booth (Fall)	
Sponsor Fees – Booth (Spring)	\$ 435.00
Registrations/Fall 2018	
Registrations/Spring 2018	\$ 2,520.00
Technical Exams	\$ 1,110.00
Corporate Sponsor Fees	\$ 5,795.00

#### **EXPENSES:**

Website

Travel \$ 580.00

Spring Conference 2018 Speaker Fees Spring Conference 2018 Facility Fees

Spring Conference 2018 Hospitality Fees

Insurance Fees PayPal Fees

Fall Conference 2018 Speaker Fees \$ 211.26

Fall Conference 2018 Facility Fees Fall Conference 2018 Hospitality Fees

ANI 2018 Expense

AAHAM National Legislative Day 2018 (sponsorship) \$ 500.00

AAHAM National Legislative Day 2018 \$ 1,488.32

AAHAM Presidents Meeting \$ 1,008.18

TOTAL EXPENSES \$ 3,787.76

NET INCOME (LOSS) \$ 6,072.24

BEGINNING CASH BALANCE \$ 12,718.95
ENDING CASH BALANCE \$ 18,791.19

Respectfully,

Becky David

Chapter Treasurer

## Certification Passed Exams - CRCS-1, P

Submitted By: Lori Weber, CRCP

Congratulations to the following people on their recent certification testing! These folks were successful in obtaining their CRCPS-I, P Certification. The exams were taken this past March - Congratulations on a job well done!!

Passed <u>CRCS-I</u> Exam in March		Passed <u>CRCS-P</u> Exam in March		
Jenna Aylesworth	UnityPoint Health - DMS	Mary Kathryn Dalton	Avadyne Health	
Kathryn Bootier	UnityPoint Health - DMS	Lindsey Larson	UnityPoint Health - DMS	
Kristin Buchanan	UnityPoint Health - DMS	Patricia Oxenford	Avadyne Health	
Katie Buckner	Avadyne Health	Kelly Sanchez	UnityPoint Health - DMS	
Jim Byers	UnityPoint Health - DMS	Diana Weeks	Madison Cnty Mem Hospital	
Mira Crncevic	Avadyne Health			
Carrie Eakle	UnityPoint Health - DMS			
Laura Edenburn	UnityPoint Health - DMS			
Rachel Farmer	UnityPoint Health - DMS			
Pam Fopma	UnityPoint Health - DMS			
Deb Good	UnityPoint Health - DMS			
Danielle Hamilton	UnityPoint Health - DMS			
Cindy Hook	UnityPoint Health - DMS			
Katherine Hudson	UnityPoint Health - DMS			
Karen Hughes	UnityPoint Health - DMS			
Stacy King	UnityPoint Health - DMS			
Vanja Leka	Avadyne Health			
Cherlyn Lewis	Avadyne Health			
John Luhmann	UnityPoint Health - DMS			
Jennifer Miller	UnityPoint Health - DMS			
Elizabeth Robbins	Avadyne Health			
Jill Roberts	UnityPoint Health - DMS			
Kate Ryherd	UnityPoint Health - DMS			
Sharon Vance	UnityPoint Health - DMS			
Denise Yori	UnityPoint Health - DMS			

Eagle is a full service agency, concentrating on bad debt, primary placements. Although most agencies have a plethora of services, we do one thing and we do one thing really well; collections.

Reasons why we believe you should choose Eagle:

- Eagle's healthcare client base equates to approximately 98% of our overall business mix. This high percentage clearly illustrates our longterm focus and dedication to Healthcare.
- Eagle has a proven track record working all types of healthcare accounts...just ask any of our current partners about the job we do for them.
- Our senior management team consists of individuals averaging more than 25 years experience in the industry. Wouldn't you prefer to place your trust in a company with proven experience?
- Our Client Services Department has earned a "best in class" reputation over the years.

Eagle Recovery Associates

Nancy Vollmer V P of Sales

Eagle Recovery Assoc. 2601 W Forrest Hill Peoria, IL 61604

Phone: 800-906-3210 Fax: 309-272-1400 nvolimer@eaglerecovery.net







## Corporate Sponsors

The Iowa Hawkeye Chapter wishes to thank its Corporate Sponsors. Their generous financial contributions help ensure our chapter meets its goals and objectives, and allow us to provide educational programs, social functions, training programs for member certification, and the Hawkeye Highlights newsletter.

Platinum Avadyne Health

The Hauge Group Revcycle Inc.

Tri-State Adjustments, Inc. Credit Bureau Services of Iowa

**Gold** Eagle Recovery Associates

Silver IC Systems

**Early Out Services/General Service Bureau** 

Bronze AAMS

Passport/Experian Health

**MaxRTE** 

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## **Don't Forget AAHAM!**

If you've recently had a change to your personal contact information, please let AAHAM know. If we aren't able to contact you, we can't keep you informed of all the great benefits AAHAM has to offer. So please, keep us in mind as your life changes and let us know how to reach you.

To update your AAHAM Records please contact Laurie Bruck, Membership Chair by calling 712-655-8152, or by emailing her at <a href="mailto:laurie.bruck@mrhcia.com">laurie.bruck@mrhcia.com</a>.

## 2018 Certification Testing Cycles

#### **August 15, 2018**

Registration deadline for November 2018 Exam Period

#### November 5-16, 2018

November 2018 Exam Period

#### **December 19, 2018**

Registration deadline for March 2019 Exam Period

## Mark Your Calendars

Fall Meeting - September 20-21, 2018