

# Hawkeye Highlights

Iowa AAHAM Chapter

Photo By: Steph Hultman

Fall 2011

## Hawkeye Chapter Wins Third Place Award For Chapter Excellence



**Tara Spidle**  
Hawkeye Chapter President

Greetings fellow Hawkeye members! Well the ANI in Las Vegas was very well attended. The resort was a magnificent place, with exquisite food (though in very small portions) and expensive boutiques. As you may recall, this was the first time our chapter had submitted application for a Chapter Excellence Award. Lisa Quillen, treasurer, led this effort and I am pleased to announce we received third place in our division. Awesome job to all involved! We were recognized at a formal banquet. Watch for more details in the winter issue of Hawkeye Highlights about the application process for this national award.

The conference began with motivational speaker Dan Yaeger. Mr. Yaeger works with professional athletes and coaches. He shared with us “16 Consistent Characteristics of Greatness” which are highlighted later in this issue. With regret Jeanne Scott Mathews was unable to attend due to health complications. Jim Whicker, EDI committee chair for the National AAHAM Board educated us on 5010 which will be fully implemented January 1, 2012. No delays on this one! Jim eloquently brought 5010 to us via “Return to Sender” by Elvis Presley. As in...if you do not get up to speed on 5010 testing, your 837s will come back to you. It was very clever and entertaining. The conference had many educational tracks to follow.

New National officers were sworn in for two year terms. Watch for these announcements from your National AAHAM newsletters. National membership is up to 2790 members of which 112 belong to the Hawkeye Chapter. AAHAM has 488 professionally certified members and 690 technically certified members. Remember the costs of these exams have been lowered. This is a great confidence builder for your staff to pass these exams and receive this certification. The Hawkeye Chapter now has a study guide for each of the certifications. Please contact Rebecca Gough for more information.

Mark your calendars now for the Spring 2012 conference scheduled for May 24<sup>th</sup> and 25<sup>th</sup>. In our June survey, we heard our members request a greater time lapse between our spring and fall

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### HAWKEYE HIGHLIGHTS EDITORIAL POLICY & OBJECTIVES

The **HAWKEYE HIGHLIGHTS** newsletter is published four times annually by the AAHAM IOWA CHAPTER to update the membership regarding chapter and national activities as well as to provide information useful to health care administrative professionals. Opinions expressed in articles or features are those of the author(s) and do not necessarily reflect the views of the Iowa Chapter, AAHAM, the NATIONAL AAHAM organization or the editor. Reproduction and/or use of the format or content of this publication without the expressed permission of the author(s) or the editor are prohibited. © Copyright 2011.

### HAWKEYE CHAPTER ADMINISTRATION OFFICERS & BOARD MEMBERS

Tara Spidle  
Kristina Gursky  
Connie Dudding  
Lisa Quillen  
Luke Gruber  
Rebecca Gough  
Vera Cummings  
Marki Stamatiades  
Shari Mitchell  
Cristie Knudsen  
Mike Dobbs  
Laurie Gaffney  
Tyson Seehase

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Board Member / Newsletter Committee Chair  
Board Member / Corporate Sponsorship Chair  
Board Member  
Legislative Chair  
Hospitality Chair  
Membership Chair

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meetings, as well as to move the spring meeting away from Memorial Day weekend. The board recognizes this request, but the hotel dates were not available to accommodate this request for the 2012 year. We will do our best to make this change in 2013.

I would like to take the time to thank our members who took time out of their busy schedules to attend the fall meeting. As we went around the room, we discovered many of us are in the middle of selecting or implementing EHR systems and many hospitals have building projects going on. Your commitment to the Hawkeye AAHAM Chapter helps to keep meeting costs at a minimum. The National Board decided to leave the national membership fees at \$175 which will be locked in for the next 2 years.

Finally, I would like to welcome Sara McClure and Rebecca Gough onto the Hawkeye Board of Directors. I would also like to extend thanks to Mary Jo Fisher and Lynn Wright for running for office as well. Our chapter depends on folks volunteering their time. We always welcome anyone who would like to help on a committee. Also, I recognized three individuals in the business meeting conducted during the fall meeting. Awards were given as follows: Mike Dobbs, President's Award, Cristie Knudsen and Shari Mitchell, Distinguished Service Award. ■

Respectfully,

Tara Spidle



**Governor Branstad signs AAHAM Proclamation.**

On August 11, 2011 members of the Iowa AAHAM group met with Governor Branstad to participate in his signing of a proclamation designating the week of October 17-21 as 'Patient Account Management' Week. L to R: Tyson Seehase, Tara Spidle, Shari Mitchell, Governor Branstad, Connie Dudding, Lisa Quillen and Mike Dobbs.



**New Hawkeye Board of Directors.** Installation was performed by President, Tara Spidle. L to R: Sara McClure, Tara Spidle and Rebecca Gough.

## Mark Your Calendars

### Spring 2012 AAHAM Meeting

May 24-25, 2012

### Fall 2012 AAHAM Meeting

September 13-14, 2012

Hilton Garden Inn  
Des Moines/Johnston, IA



# HAWKEYE CHAPTER OF AAHAM

TREASURER'S REPORT FOR PERIOD ENDING: 8/31/2011

## BALANCE SHEET

### ASSETS:

Cash in Bank	\$24,653.79
Certificate of Deposit	\$7,500.00
<b>TOTAL ASSETS</b>	<b>\$32,153.79</b>

### LIABILITIES:

Payables	\$0.00
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### EQUITY:

<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$0.00</b>
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## OPERATING STATEMENT

### REVENUES:

Corporate Sponsors	\$4,020.00
Interest Income	---
Registrations/Vendor Fair 2011 Spring	\$8,915.00
Registrations/Vendor Fair 2011 Fall	\$3,250.00
Certifications	\$770.00
Miscellaneous	\$690.76
<b>TOTAL REVENUE</b>	<b>\$17,645.76</b>

### EXPENSES:

Travel	\$4,821.56
Web Design	\$700.00
Insurance Bond and Liability	\$850.00
Spring Conference Speaker Fees	\$718.20
Spring Conference Facility/Hospitality Fees	\$4,228.03
Fall Conference Facility Deposit	\$258.00
Miscellaneous	\$988.37
Membership Dues	175.00

**TOTAL EXPENSES** **\$12,739.16**

**NET INCOME (LOSS)** **\$4,906.60**

**BEGINNING CASH BALANCE** **\$19,747.19**

**ENDING CASH BALANCE** **\$24,654.79**

**OTHER (INCREASE OR DECREASE IN CASH)** **---**

**FUTURE PAYABLES** **---**



Respectfully,  
**Lisa Quillen**  
Chapter Treasurer



# Meet Our Hawkeye Chapter AAHAM Board

Submitted By: Steph Hultman, CPAT, CCAT



**C**ristie Knudsen has been Business Office Manager at Audubon County Memorial Hospital since 1995, where she is responsible for admitting, accounts receivable, and the switchboard. Prior to working at the hospital, she worked for Wellmark Blue Cross and Blue Shield for seven years. Cristie has her Bachelor of Liberal Studies from the University of Iowa and her MBA from Iowa State University. She has been married to Paul for 6 years and together they have 5 children and 6 grandchildren. In her spare time, she enjoys reading, quilting, listening to music, crossword puzzles, and preparing for her daughter's October 1<sup>st</sup> wedding.



**R**ebbecca Gough has served as the Business Office Manager at Myrtue Medical Center since 2002. This position involves oversight of admissions, billing, accounts receivable, collections and physician charge coding and posting for the Critical Access Hospital and 5 clinics. Rebecca received her CPAM certification in September 2008. Prior to taking the position at Myrtue Medical Center in Harlan she worked for Principal Financial Group for 21 years in both Omaha and Des Moines. During these years Rebecca completed her Bachelor of Arts degree in Business Administration at Bellevue University. Also during these years she received designations as a Health Insurance Associate, an Associate of Life and Health Claims, and a Fellow, Life Management Institute.



**V**era Cummings has been employed at the Buchanan County Health Center for almost 30 years. She currently serves as Information Systems Manager; in addition she manages the business office, accounts payable and payroll staff. This past year, she has worked intensely as the lead on several Meditech teams that allowed Buchanan County Health Center to be the first hospital in Iowa to go live with the new Meditech 6.0 on September 1<sup>st</sup>. Vera has served on the AAHAM Board for three years. In her spare time, she likes to camp, craft and spend time with daughter, Devan, 15, and husband Dean.



**S**hari Mitchell, Director of Financial Services for Greater Regional Medical Center in Creston, Iowa, is a proud member of the Iowa American Association of Healthcare Administrative Management. Shari serves as the Corporate Sponsor Chairperson for the Hawkeye AAHAM Chapter. She has been employed with Greater Regional Medical Center for four years but has worked in healthcare for 28 years in a multitude of roles along the way. Shari enjoys the ability to monitor the entire patient process. Her hobbies include gardening and helping out on the family farm.



**L**aurie Gaffney is currently filing in for a board position vacated earlier this year; she previously served two other board terms and currently assists with the Hawkeye Highlights and hospitality. Laurie works for Buena Vista Regional Medical Center in Storm Lake and has been in healthcare for over 20 years. She is currently the Business Office Director with 8 staff and is in charge of financial counseling, cashiering, electronic claims, follow up and charge/data entry as well as report coordinating. Laurie and her husband Dan, have 3 children. Brooke attends the University of Iowa-Go Hawks, Madison is in 8th grade and Austin is a 2nd grader. Laurie fills the little bit of free time she has with her kids' activities, Hawkeye Football, reading and playing volleyball. ■



## Corporate Sponsors

The Iowa Hawkeye Chapter wishes to thank its Corporate Sponsors. Their generous financial contributions help ensure our chapter meets its goals and objectives, and allow us to provide educational programs, social functions, training programs for member certification, and the Hawkeye Highlights newsletter.

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The first session was presented by Shawn Yates of Search America who gave us information on how the Healthcare Reform bill and the year 2014 will change many things for healthcare providers, especially with charity care assistance. He gave some tips on collecting those self pay dollars:

- Upon registration-collect upfront AND on prior balances.
- If doing early out-don't do day one, do more like day 30.
- Don't use balance size as a way to choose who you call-collect the small dollar accounts as well.

Shawn states that collecting self pay dollars will be just as important as doing follow up to insurance company payments because patients will have larger deductibles and coinsurances.

The 2<sup>nd</sup> session was presented by Richard Kreyer of the Weston Group. His presentation was how the human resource cycle of retention of employees is very important to the revenue cycle. If we are able to recruit and keep good employees, you are not spending a lot of extra time and money on hiring and training new employees. He discussed turnover costs and how we as managers need to be in tune to our employees needs. He listed several factors influencing retention such as compensation and benefits, respect and recognition, outstanding communication, staffing levels, and more. Bottom line is that management is an important factor in the retention of valuable employees and some of the items are very easy to do every day.

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## Fall Meeting Recap

Submitted By: Laurie Gaffney

Our fall meeting was held Sept 15<sup>th</sup> and 16<sup>th</sup> at the Hilton Garden Inn in Johnston. Attendance was a bit lower than normal because of many computer conversions and upgrades. We did have several new faces that we would like to welcome: Joyce Schorg of Veterans Memorial Hospital, Darla Huisman from Grundy Co Memorial Hospital and Mary Phipps from Boone County Hospital. Other new members in their second meeting this year were Dawnita Anderson of Avadyne Health, Karen Collins of Decatur County Hospital and Melissa Puck of Manning Regional Healthcare Center.



## Don't Forget AAHAM!

If you've recently had a change to your personal contact information, please let AAHAM know. If we aren't able to contact you, we can't keep you informed of all the great benefits AAHAM has to offer. So please, keep us in mind as your life changes and let us know how to reach you.

To update your AAHAM Records please contact Tyson Seehase, Membership Chair by calling 515-225-7967 ext. 4, or by emailing him at [tseehase@aamsonline.com](mailto:tseehase@aamsonline.com).

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During lunch we held our annual business meeting in which we swore in the two new board members, Sara McClure and Rebecca Gough. Tara Spidle also acknowledged Mike Dobb's as the recipient of the President's Award; and she presented Cristie Knudsen and Shari Mitchell with the Distinguished Service Awards for 2011. Congratulations to the 2011 award winners!

The afternoon opened up with Meaningful Use Tips from Steve Stark of Cass County Hospital in Atlantic Iowa. He shared interesting information in the journey to meet and receive meaningful use incentives from both Medicare and Medicaid. The main point to remember that all of the work and upgrades to our computer system is to benefit the patient and the care they receive.

Shannon Strickler followed up with updates from Iowa Hospital Association. Shannon discussed some of the unknowns as well as the known facts of Healthcare Reform and what to expect in the near future. She listened to our frustrations with the Iowa Cares program and IMEs new requirements surrounding documenting referrals and collecting co pays on emergency room visits.

The last session for Thursday was a conference call with the CMS Kansas City office in regards to Medicare Part C or advantage plans. Topics included contracting, payment, precertification and appeals. Uvonda Meinholdt gave her contact info for those in the room who are struggling with things that some of the plans are telling both the patient and the provider. Many providers are struggling with consistency and not being paid correctly.

Friday was spent with Wellmark, Iowa Medicaid and WPS. Wellmark presented the changes that will be

coming in regards to provider representation. The new contacts for each area of the state should be out in October. Bob Waste answered question in regards to EAPG's.

Heidi Bevins reviewed some info on Iowa Care, retro eligibility in regard to high dollar radiology procedures, ER visits, Lock in and more. She did take back to the office many concerns the group has with Iowa Care and the new \$3.00 co pay requirement on non emergent ER visits.

Aileen Sigler presented the group with information on Provider Enrollment changes. There will be a fee for institutional providers who are new enrollees. Revalidation will be coming up for all providers soon. Many in the room have received these for some of their physicians. The government will be doing more screening on various providers. She also had information on Cert reviews, denials and 5010.

The information was great and networking is always valuable at these meetings. We hope to see everyone next May for our annual spring meeting. ■

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## 16 Consistent Characteristics Of Greatness

Written By: Don Yaeger  
Submitted By: Tara Spidle

### How They Think

1. It's Personal—They hate to lose more than they love to win.
2. Rubbing Elbows—They understand the value of association.
3. Believe—They have faith in a higher power.
4. Contagious Enthusiasm—They are positive thinkers...They are enthusiastic...and that enthusiasm rubs off.

### How They Prepare

1. Hope for the Best, But...They prepare for all possibilities before they step on the field.
2. What Off-Season? They are always working towards the next game... The goal is what's ahead, and there's always something ahead.
3. Visualize Victory—They see victory before the game begins.
4. Inner Fire—They use adversity as fuel.

### How They Work

1. Ice in Their Veins—They are risk-takers and don't fear making a mistake.
2. When All Else Fails—They know how- and when- to adjust their game plan.

3. Ultimate Teammate—They will assume whatever role is necessary for the team to win.
4. Not Just About the Benjamin's—They don't play just for the money.

### How They Live

1. Do Unto Others—They know character is defined by how they treat those who cannot help them.
2. When No One Is Watching—They are comfortable in the mirror...They live their life with integrity.
3. When Everyone Is Watching—They embrace the idea of being a role model.
4. Records are Made to be Broken—They know their legacy isn't what they did on the field. They are well-rounded.

For more information on books written by Yaeger or speaking engagements, visit [www.donyaeger.com](http://www.donyaeger.com). ■



**AAHAM ANI 2011** attendees from the Hawkeye Chapter: Luke Gruber, Laurie Gaffney, Tara Spidle, Sara McClure (winner of the ANI Registration Drawing), and Mike Dobbs.

**AAHAM ANI 2012**

October 17-19, 2012

Hyatt Regency Coconut Point  
Bonita Springs, FL



# Hawkeye AAHAM

## Planning Meeting Minutes

Date: August 11<sup>th</sup>, 2011

Time: 11:00 AM

Location: AAMS, 4800 Mills Civic Pkwy, STE 202,  
West Des Moines, IA

Attendance: Luke Gruber, Connie Dudding, Mike Dobbs, Tyson Seehase, Tara Spidle, Shari Mitchell, Lisa Quillen, via phone: Kiel Christensen, Rebecca Gough, Laurie Gaffney, and Cristie Knutson

Absent: Kristina Gursky and Steph Hultman

### President's Report

#### ■ 2012 Election

Ballot language in our chapter bylaws is the original signature can be email, fax or mail. Lisa made the motion to change the wording on the form from reading original signatures to electronic signatures. Cristie 2<sup>nd</sup>. We have 4 candidates running for the open positions. The new members will be announced at the Fall meeting.

#### ■ ANI

August 5<sup>th</sup> was the early bird registration deadline. Sara McClure was the winner of the free trip sponsored by our chapter. Other members from the chapter attending are Laurie, Tara, Mike and Luke. The agenda for the meeting looks very good, should be an outstanding conference.

#### ■ Visit to Governor Branstad's Office

Visit for the 2:00 PM appointment was discussed. The board thanked Mike for setting up the signing event. Camera was brought so we can have a picture for the newsletter. Attendance for the signing—Tara, Connie, Tyson, Lisa, Shari and Mike.

### Secretary's Report

Approval for the spring meeting board meeting minutes. Motion for approval by Shari, 2<sup>nd</sup> by Lisa.

### Treasurer's Report

#### ■ Cash Balance: \$21,683.79

Lisa asked the board if it was ok to destroy the debit cards that were issued to the president, vice president, vice president and treasurer. The chapter prefers that the debit

cards are not used to pay for their expenses. Motion for approval by Connie, 2<sup>nd</sup> – Luke.

### Vice-President's Report

#### ■ Fall Meeting - Agenda Review

Kristina will not be able to attend the fall meeting. We are hoping that her company will allow her to stay on with our AAHAM chapter. The agenda is set. There was a missing bio-this will get included.

#### ■ Set Dates for Spring and Fall 2012 Meetings

Results from the survey indicated that 33% of the membership thought that the dates over a holiday weekend, was difficult. Other months/dates discussed were: March will bump up with State Basketball (being held in Des Moines-so looking at hotel could be limited) and the CPSI user meeting is held around that same timeframe. If we move up a week in May we may hit a few more graduations. Another thought is that this would increase the times between the spring and fall meeting which may bring a better outcome. Currently there is no contract for the 2012 dates with the hotel. We will check with them and see if the 17<sup>th</sup>/18<sup>th</sup> is available otherwise we will go with the Memorial Day weekend again. We will look at the 13<sup>th</sup>/14<sup>th</sup> for the fall meeting.

#### ■ Spring Meeting - Agenda Review

- a) Tara went through the current subjects
- b) Some possible speakers could include Paul Miller, Jeanne Scott. Group feels that we want to have Jeanne here for sure. Paul is very knowledgeable on what is going on in DC. Group was not sure about his speaker fee costs. Group felt that reaching out to the Kansas City regional office for another contact on who might be available to speak. Group discussed that maybe not having Aileen come from WPS if we had a regional speaker. Discussion was that Mercy pulled in someone to speak and they were going to be contacted to see if we could reach that speaker. This was concerning self pay discounts and how this could affect not for profit status.

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#### ■ Survey Review

Disappointed in results-Board will look at how we can increase the results next year. Very difficult to get a good outcome with low results. Do not want to make too many changes as with low results, the number that state disapproval of something could be just a few members overall.

### Membership

- As of July the chapter has 110 members recorded with National AAHAM. September 2010 our chapter had 114 members that were recorded with National.

### Certification

- CPAT / CCAT – 18 members  
Study guide price is being reduced from National. Rebecca will initiate the form and forward to Lisa so we can purchase the study guide for our chapter. The study guide will be ordered after September 1<sup>st</sup> to get the price reduction. Discussion was that staff taking the test, the immediate supervisor cannot proctor the test.

### Corporate Sponsorship

- Current Sponsors  
2 Platinum, 4 Silver, 4 Gold, and 3 Bronze.
- Sponsor Fair at Fall Meeting  
Plan to increase booth visits at fall meeting  
We would like to increase the booth visits for the fall meeting to keep the vendors engaged in setting up their booths. Currently we have 6 vendors for the fall meeting. It was mentioned that Meditech should be contacted as several facilities are going live with them in the coming months/years.

### Hawkeye Highlights

- Implement plan of action to meet deadlines
  - a) We should concentrate on having an early July newsletter as the recent one did not go out until August. We will lay out specific deadlines for the editions and all information needs to be to Laurie 2 weeks prior to that deadline.
  - b) Currently Steph puts the edition together and Laurie is our proof reader. The board did discuss if it was software that Steph

uses, the chapter could buy that software. This discussion was tabled until November when we can have time to ask Steph what she utilizes for the outline.

- c) Request of Board Member's Biographies.  
All Board members should turn in their Biographies ASAP. We will include Rebecca and Laurie this year as they have been helping out as interim members.
- d) Next edition - after the fall meeting?  
The board did discuss and the next edition will be after the fall meeting. Looking at the 1<sup>st</sup> week of October. The new board members can be highlighted in this edition. Laurie will help with the October 1<sup>st</sup> edition. September board meeting minutes will be included in the October 1<sup>st</sup> edition as well.

### Website

- Clean copy of the agenda should be out on the website.

### New Business

- Joint AAHAM/HFMA Meeting  
Discussion centered on how we would split costs, topics and what would the benefits to our organization be. HFMA does have more resources and funds. Laurie voiced a few suggestions. This combined meeting would give us points towards the excellence award. A Wellmark meeting could be a joint meeting. Board decided to table until September and November meetings.
- Scholarship Program from WI Chapter  
Kyle will find out more information on a scholarship program. Kyle will send to board members and we can review and discuss at the November Planning meeting.
- Legislative Movement in Iowa - start local.  
Tabled item until the November Planning Meeting.

### Old Business

- Swearing in of elected members.  
Vera needs to be sworn in; date will be as this needs to be accomplished.
- State Only Members/State Dues 2012  
\$25.00 will be the state due fee. Board needs to get this amount to National so they can change. We will need to invoice the members. Board discussed purchasing

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software that would record and have the ability to invoice all members when the dues need to be paid. Was discussed that we should survey everyone, which we have done prior. Chapter can gain additional funds from the outside state members. Members that are State members only and not National will get the reduced meeting fees for our spring and fall meetings. Discussion was tabled until our November planning meeting.

- a) Meeting rate percentages on our survey was 45% meeting rates are fair, 27% meeting rates are high.
- b) Board will look at, yet with the low survey participation it is hard to know if this is an issue that should be taken seriously or not.
- c) Board wants to be to be open and look at concerns of the membership.
- d) No other old business.

### Meeting Adjourned

■ Luke motioned, Rebecca 2<sup>nd</sup>. ■



Respectfully,

**Connie  
Dudding**

*Chapter Secretary*

### Website Alert

The Iowa Hawkeye Chapter is excited to announce our website for members at [www.hawkeyeaaaham.org](http://www.hawkeyeaaaham.org). The site includes:

**Upcoming events - Calendar of events**

**Chapter officers and board members**

**Chapter Bylaws    Link to the National AAHAM**

**Website    Membership information**

**Photos from past meetings    Sponsor Information**

**Current and Past Newsletters**

Watch for more information to be added every month. Since the site is new, we are looking for any ideas for additional information from our members. Please contact board member Vera Cummings at [vcummings@bchealth.info](mailto:vcummings@bchealth.info) with ideas.

## Fall Meeting – Sponsor Fair



Our fall meeting had good participation with our vendor fair. We had Avadyne Health, Hauge and Associates, Data Systems Group, Array Services Group, CPSI and a guest vendor of CSI. Winners for give aways include:

**\$50 gift card – DSG:**

Connie Dudding, Mary Greeley

**\$25 gift card – Avadyne Health:**

Kelly Leu, Wright Medical Center

**\$25 Gift Card – Array Services Group:**

Mary Phipps, Boone County Hospital

On behalf of the Officers and Board, we appreciate the time the sponsors take to participate and all the goodies they provide such as note pads, pens, sticky notes and more. We plan to continue holding these events as it gives our members a chance to meet and thank our sponsors for their contributions to our chapter.



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## Certification Passed Exams – CPAT and CCAT

Submitted By: Rebecca Gough, CPAM

Congratulations to the following people on their recent certification testing! These folks were successful in obtaining their CPAT and CCAT Certifications. The exams were taken this past August - Congratulations on a job well done!!

Passed CPAT Exam in August		Passed CCAT Exam in August	
Mirnesa Ibrahimovic	PMD	Kathryn Harvey	PMD (Dual Certification)
Desiree Shean	PMD		
Vanja Smajic	PMD (Duel Certification)		
Patrice Morgan	Mercy Medical Center - CR		
Scelena Wilson	Mercy Medical Center - CR		
Anne Marie Mankin	Madison County HealthCare System		
Michele Lefeber	Myrtue Medical Center		

### Certification – News from National

The National AAHAM organization has heard the concerns about the increased cost for the technical certification exams and the associated study manual. After careful review and research, changes will be made in the hopes this will now be more affordable.

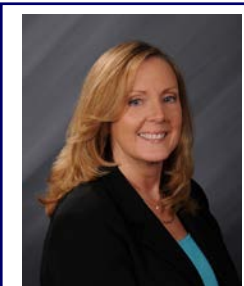
Effective 9/1/2011 the cost of the Technical Certification Exam Study Manual will be decreased to \$99.00 for both members and non-members. The local Hawkeye Chapter of AAHAM has ordered two study manuals that can be loaned out on a short term basis. These will be loaned out only after the certification chair receives notice of enrollment for the next exam period. As soon as the exam is taken, the study manual must be returned to the certification chair. The borrowed study manuals cannot be marked in so that others may use the manual. The manual is copyrighted and cannot be reproduced in part or in its entirety. ■



# Don't Miss an ICD-10 CM/PCS Educational Opportunity!

## ICD-10 CM/PCS A Sneak Peek—Assess your Readiness and Make a Plan

SUBMITTED BY: Stephanie Hultman, CHFP, CPAT, CCAT



**WHEN:** Wednesday, November 9<sup>th</sup>, 2011      **WHERE:** Hilton Garden Inn, Johnston, IA

**COST:** \$35 / Per Workshop or \$65 for both Workshops

This one day seminar will be divided into two sessions. Participants may choose to attend one or both.

**The morning session** will cover ICD-10-CM diagnosis coding. Each attendee will take a 50 question assessment to determine their knowledge and skills needed for ICD-10-CM and will give them specific areas that they will need to concentrate on to fill the gaps the assessment identifies. Other topics covered in the morning session will include:

- ✚ ICD-10-CM Chapter highlights identifying the key differences and similarities between I-10 and I-9.
- ✚ ICD-10-CM Guidelines and coding conventions
- ✚ The Planning Phase
- ✚ Exercises
- ✚ Next steps for the coder

**WHO SHOULD ATTEND:** Hospital inpatient or outpatient coders, Physician office or clinic coders/billers, managers/supervisors wanting to learn more about the ICD-10-CM system and how to prepare their staff.

**The afternoon session** will focus on the ICD-10-CM Procedure Coding System (PCS). This session is geared toward inpatient hospital coders or those wishing to learn about the new procedure coding system. Participants will take an assessment similar to the morning session. This assessment will focus on knowledge and skills needed to successfully transition to the ICD-10-PCS coding system. Additional objectives to be covered:

- ✚ Basic structure and overview of ICD-10-CM PCS
- ✚ Coding Guidelines and conventions
- ✚ The Planning Phase
- ✚ Exercises
- ✚ What now?

**WHO SHOULD ATTEND:** Inpatient hospital coders, those wanting to learn the new procedure coding system or to evaluate if they should cross-train staff, managers/supervisors wanting to learn more detail about PCS.

Registration is available online at <http://www.hfma.org/Education-and-Events/Chapter-Events/Iowa-Chapter--ICD-10-CM/PCS-Workshops/> for Attendees paying with a check or in-person at the meeting can fax or e-mail [memberservices@hfma.org](mailto:memberservices@hfma.org) the registration form, if payment is not available prior to the meeting date those attendees who wish to pay with a credit card or PayPal Account.

**CONTACT:** Steph Hultman at 319-240-5306 or [shultman@avadynehealth.com](mailto:shultman@avadynehealth.com) for more information.

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